CYNTHIA L. PICKETT

CURRICULUM VITAE

OCTOBER, 2010

CONTACT INFORMATION

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EDUCATION

Ph.D. September, 1999 Ohio State University, Columbus, OH

Major: Social Psychology

Minor: Quantitative Psychology

M.A. June, 1996 Ohio State University, Columbus, OH

Major: Social Psychology

B.A. June, 1994 Stanford University, Stanford, CA

Major: Psychology (with Departmental Honors)

PROFESSIONAL POSITIONS

2004-present Associate Professor of Psychology, University of California, Davis

2002-2004 Assistant Professor of Psychology, University of Chicago

1999-2002 Assistant Professor of Psychology, University of Illinois at Urbana-

Champaign

HONORS AND AWARDS

Profiled in APS <i>Observer</i> article, "Rising Stars: Bright Lights	2007
in Psychological Science" (November, 2007)	
Member, Society of Experimental Social Psychology	2004
National Science Foundation Graduate Fellowship	1995-1999
CIC Graduate Fellowship	1994-1998
CIC Women in Science and Engineering Travel Grant Award	1998

RESEARCH GRANTS

2010-2011	Space and Naval Warfare Systems Center (SPAWAR) Contract, "Identifying Predictors of U.S. National Identification and Allegiance" (PI: Pickett, \$221,896)
2010	University Instructional Improvement Program Travel Grant (\$500)
2010-2012	UC Davis Academic Senate Small Grant in Aid of Research (PI: Pickett, \$1,800)
2008-2009	Space and Naval Warfare Systems Center (SPAWAR) Grant, "Assessing the Predictors of U.S. National Identification and Allegiance" (PI: Pickett, \$222,240)
2009-2011	UC Davis Academic Senate Small Grant in Aid of Research (PI: Pickett, \$2,000)
2008-2010	UC/ACCORD Faculty Seed Grant (PI: Pickett, \$10,000)
2008-2010	UC Davis Academic Senate Small Grant in Aid of Research (PI: Pickett, \$2,000)
2001-2003	National Institutes of Mental Health (1 R03 MH065221-01), "Social Rejection and Interpersonal Sensitivity" (PI: Pickett, \$70,294)
2001-2003	National Science Foundation (BCS-0092366), "MRPG: Perceived Entitativity and Implicit Judgments of Group Members" (PI: Pickett, \$18,000)
1999-2001	UIUC Research Board: "The Role of Group Entitativity in the Satisfaction of Assimilation and Differentiation Needs" (PI: Pickett, \$25,000)

RESEARCH INTERESTS

Social Identity
Group Perception
Self-Stereotyping
The Self
Social Cognition
Self-Regulatory Processes
Social Exclusion
Intergroup Relations

PROFESSIONAL MEMBERSHIPS

Association for Psychological Science International Social Cognition Network International Society for Self and Identity Society of Experimental Social Psychology Society for Personality and Social Psychology

PROFESSIONAL PAPERS

Books

Pickett, C.L., & Chen, S., & Gardner, W.L. (forthcoming). The Self. New York: Guilford Press.

Cacioppo, J.T., Visser, P.S., & Pickett, C.L. (2005), *Social Neuroscience: People Thinking About Thinking People*. Cambridge, MA: MIT Press.

Journal Articles and Chapters

- Pickett, C.L., Smaldino, P.E., Sherman, J.W., & Schank, J. (in press). Agent-Based Modeling as a Tool for Studying Social Identity Processes: The Case of Optimal Distinctiveness Theory. In R. Kramer, G.J. Leonardelli, & R. Livingston (Eds.), *Festschrift volume in honor of Marilynn B. Brewer*. Association for Psychological Science *Festschrift* series.
- Leonardelli, G. J., Pickett, C. L., Joseph, J. E., & Hess, Y. D. (in press). Optimal distinctiveness in nested categorization contexts: Moving from dueling identities to a dual identity. In Kramer, R., Leonardelli, G. J., & Livingston, R. (Eds.), *Festschrift volume in honor of Marilynn B. Brewer*. Association for Psychological Science Festschrift series.

- Leonardelli, G. L., Pickett, C. L., & Brewer, M. B. (2010). Optimal distinctiveness theory: A framework for social identity, social cognition, and intergroup relations. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 43, pp. 66-115) San Diego, CA: Elsevier Academic Press.
- Hess, Y. D. & Pickett, C. L. (2010). Social rejection and self- versus other-awareness. *Journal of Experimental Social Psychology*, 46, 453-456.
- Wesselmann, E. D., Butler, F. A., Williams, K. D., & Pickett, C. L. (2010). Adding injury to insult: Unexpected rejection leads to more aggressive responses. *Aggressive Behavior*, 36, 232-237.
- Nielsen, B.D., Pickett, C.L., & Simonton, D.K. 2008). Conceptual versus experimental creativity: Which works best on convergent and divergent thinking tasks? *Psychology of Aesthetics, Creativity, and the Arts*.
- Sauerwein, K.A., & Pickett, C.L. (2009). Optimal distinctiveness model. In D. Matsumoto (Ed.), *Cambridge Dictionary of Psychology*. New York: Cambridge University Press.
- Pickett, C.L. & Leonardelli, G.J. (2006). Collective identities as a resource for the satisfaction of assimilation and differentiation needs. In T. Postmes and J. Jetten (Eds.), *Individuality and the Group: Advances in Social Identity*. London: Sage Publications.
- Gardner, W.L., Pickett, C.L., Jefferis, V., & Knowles, M. (2005). On the outside looking in: Loneliness and social monitoring. *Personality and Social Psychology Bulletin*, *31*, 1549-1560.
- Pickett, C.L., & Gardner, W.L. (2005). The social monitoring system: Enhanced sensitivity to social cues as an adaptive response to social exclusion. In K. Williams, J. Forgas, and W. von Hippel (Eds.), *The social outcast: Ostracism, social exclusion, rejection, and bullying.* New York: Psychology Press.
- Gardner, W.L., & Pickett, C.L., & Knowles, M.L. (2005). Social "snacking" and social "shielding": The satisfaction of belonging needs through the use of social symbols and the social self. In K. Williams, J. Forgas, and W. von Hippel (Eds.), *The social outcast: Ostracism, social exclusion, rejection, and bullying.* New York: Psychology Press.
- Pickett, C.L., Gardner, W.L., & Knowles, M. (2004) Getting a cue: The need to belong and enhanced sensitivity to social cues. *Personality and Social Psychology Bulletin, 30,* 1095-1107.
- Pickett, C.L., & Perrott, D.A. (2004). Shall I compare thee? Perceived entitativity and ease of comparison. *Journal of Experimental Social Psychology*, 40, 283-289.

- Pickett, C.L., & Brewer, M.B. (2004). The role of exclusion in maintaining ingroup inclusion. In D. Abrams, M. Hogg, & J. Marques (Eds.), *The social psychology of inclusion and exclusion*. Philadelphia: Psychology Press.
- Brewer, M.B., & Pickett, C.L. (2002). The social self and group identification: Inclusion and distinctiveness motives in interpersonal and collective identities. In J. Forgas & K. Williams (Eds.), *The social self: Cognitive, interpersonal, and intergroup perspectives*. Philadelphia: Psychology Press.
- Pickett, C.L., Silver, M.D., & Brewer, M.B. (2002). The impact of assimilation and differentiation needs on perceived group importance and judgments of ingroup size. *Personality and Social Psychology Bulletin*, 28, 546-568.
- Pickett, C.L., Bonner, B.L., & Coleman, J.M. (2002). Motivated self-stereotyping: Heightened assimilation and differentiation needs result in increased levels of positive and negative self-stereotyping. *Journal of Personality and Social Psychology*, 82, 543-562.
- Pickett, C.L., & Brewer, M.B. (2001). Assimilation and differentiation needs as motivational determinants of perceived in-group and out-group homogeneity. *Journal of Experimental Social Psychology*, *37*, 341-348.
- Pickett, C.L. (2001). The effects of entitativity beliefs on implicit comparisons between group members. *Personality and Social Psychology Bulletin*, 27, 515-525.
- Gardner, W.L., Pickett, C.L., & Brewer, M.B. (2000). Social exclusion and selective memory: How the need to belong influences memory for social events. *Personality and Social Psychology Bulletin*, 26, 486-496.
- Brewer, M.B., & Pickett, C.L. (1999). Distinctiveness motives as a source of the social self. In T. Tyler, R. Kramer, and O. John (Eds.), *The psychology of the social self* (pp. 71-87). Mahwah, NJ: Erlbaum.

CONFERENCE PRESENTATIONS

Pickett, C.L., Smaldino, P.E., Sherman, J.W., & Schank, J. (2011, January). Agent-Based Modeling as a Tool for Studying Social Identity Processes. Invited paper to be presented at the Groups Preconference to the Annual Meeting of the Society for Experimental Social Psychology, San Antonio, TX.

- Pickett, C. L., Gardner, W. L., & Hess, Y. D. (2011, January). Wallflowers and social butterflies: Predicting self-defensive and affiliative responses to heightened belonging need. Paper to be presented at the 12th Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Hess, Y. D. & Pickett. C. L. (2011, January). I'll stick with my idea: Exclusion increases socially dominant behaviors. Poster to be presented at the 12th Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Butler, F.A., & Pickett, C.L. (2010, January). When asking how is better than asking why: The effects of construal level on social rejection. Poster presented at the 11th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Pickett, C.L., Hess, Y.D., & Butler, F.A. (2010, January). Psychological need satisfaction as a predictor of national allegiance and loyalty. Paper presented at the 11th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Hess, Y. D. & Pickett, C. L. (2010, January). Social rejection and self- versus other-awareness. Poster presented at the 11th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Wesselmann, E., Butler, F., Williams, K., & Pickett, C. (2010, January). Adding injury to insult: Unexpected rejection leads to more aggressive responses. Poster presented at the 11th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Butler, F.A., and Pickett, C.L. If I'm rubber, then who's glue? Prosocial responses to social rejection and attachment to groups. (2008, February). Poster presented at the 10th Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Pickett, C.L., Gonsalkorale, K., Robins, R., & Tracy, J. (2008, October). Examining the consequences of collective pride for intergroup behavior. Invited paper presented at the Groups Preconference to the Annual Meeting of the Society for Experimental Social Psychology, Sacramento, CA.
- Pickett, C.L. (2008, September). Social Identification and the Successful Transition to College. Invited paper presented at the UC/ACCORD Fall 2008 Conference, Lake Arrowhead, CA.
- Pickett, C.L., Gonsalkorale, K., Robins, R., & Tracy, J. (2008, February). We're Number One! Examining the antecedents of two forms of pride across group identities. Invited paper presented at the ISSI Self and Identity Preconference to the 9th Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Sauerwein, K.A., & Pickett, C.L. (2008, February). The individual and the group: The role of individuality in achieving optimal distinctiveness. Poster presented at the 9th Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

- Butler, F. A., & Pickett, C.L. (2008, February). Once bitten, twice shy? Affiliation with ingroup and outgroup members following social rejection. Poster presented at the 9th Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Pickett, C.L., & Sauerwein, K.A. (2007, October). The role of individual and collective selves in achieving optimal distinctiveness. Paper presented at the Annual Meeting of the Society of Experimental Social Psychology, Chicago, IL.
- Sauerwein, K.A., & Pickett, C.L. (2007, January). Needs for belonging and distinctiveness: An examination of the personal, relational, and collective levels of self-representation. Poster presented at the 8th Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Wesselmann, E. D., Williams, K. D., & Pickett, C. (2006, July). Some like it hot: Does social rejection following a friendly interaction imply a broken sociometer? Paper presented at the meeting for the International Society for Research on Aggression, Minneapolis, MN.
- Pickett, C.L. (2005, July). Enhanced sensitivity to social cues as a response to perceived belonging deficits. Paper presented at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany.
- Pickett, C.L., Gabriel, S., Gardner, W.L., & Hansen, I.G. (2005, January). From harmony to hostility: How self-construals shape behavior toward outgroup members. Invited paper presented at the Group and Intergroup Processes Preconference to the 6th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Pickett, C.L., Gardner, W.L., Jefferis, V., & Knowles. M. (2005, January). Sitting on the sidelines: Enhanced social sensitivity among individuals who are lonely, left out, and lack friendships. Paper presented at the 6th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Pickett, C.L., & Gardner, W.L. (2004, March). The social monitoring system: Enhanced sensitivity to social cues and information as an adaptive response to social exclusion and belonging need. Invited paper presented at the 7th Sydney Symposium on Social Psychology, Sydney, Australia.
- Gardner, W.L., & Pickett, C.L., & Knowles, M.L. (2004, March). Social "snacking" and social "shielding": The satisfaction of belonging needs through the use of social symbols and the social self. Invited paper presented at the 7th Sydney Symposium on Social Psychology, Sydney, Australia.
- Coleman, J.M., & Pickett, C.L. (2004, January). The role of perceived fault in the rejection-aggression link. Poster presented at the 5th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

- Pickett, C.L., Gonzalez, C.M., & Oswald, D.L. (2003, June). The satisfaction of optimal distinctiveness needs in the context of majority groups. Paper presented at the 6th Jena Workshop on Intergroup Processes, Oppurg, Germany.
- Pickett, C.L. (2003, May). Social exclusion, belongingness needs, and empathic accuracy. Invited paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L., Gardner, W.L., & Knowles, M. (2003, February). Eyes and ears: Rejection and enhanced sensitivity to auditory and visual social cues. Paper presented at the 4th Annual Meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Choi, D., & Pickett, C.L. (2003, February). Culture and the utility of groups. Poster presented at the 4th Annual Meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Pickett, C.L. (2002, October). Motivated self-stereotyping: Stereotyping the self in response to assimilation and differentiation need arousal. Paper presented at the Annual Meeting of the Society of Experimental Social Psychology, Columbus, OH.
- Pickett, C.L. & Gonzalez, C.M. (2002, June). Redefining the ingroup as a method of satisfying optimal distinctiveness needs. Poster presented at the 13th Annual Meeting of the European Association of Experimental Social Psychology, San Sebastian, Spain.
- Pickett, C.L. (2002, May). Gender, self-construals, and outgroup favoritism in the minimal group paradigm. Paper presented at the 14th Annual Duck Conference on Social Cognition, Buck Island, NC.
- Pickett, C.L., & Perrott, D.A. (2002, April) Apples to apples: Perceived entitativity and comparison processes within groups. Invited paper presented at the Annual Meeting of Social Psychologists around the Midwest (SPAM), Columbia, MO.
- Pickett, C.L. (2002, March). Social identities as a resource for optimal distinctiveness need satisfaction. Paper presented at the Social Psychology Winter Conference, Whistler, BC, Canada.
- Pickett, C.L. (2002, February). Gender, interdependent self-construals, and outgroup favoritism in the minimal group paradigm. Poster presented at the 3rd Annual Meeting of the Society for Personality and Social Psychology, Savannah, GA.
- Coleman, J.M., & Pickett, C.L. (2002, February). The effects of optimal distinctiveness needs on activism behavior. Poster presented at the 3rd Annual Meeting of the Society for Personality and Social Psychology, Savannah, GA.

- Pickett, C.L. (2001, June). Optimal distinctiveness and stereotypical perceptions of the self and other ingroup members. Invited paper presented at the 13th Annual Duck Conference on Social Cognition, Duck, NC.
- Pickett, C.L., Silver, M.D., & Brewer, M.B. (2001, May). "Honey, I shrunk the ingroup": Effects of assimilation and differentiation needs on perceived group importance and judgments of ingroup size. Invited paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L. (2001, February). Spotting the ugly duckling: Perceived entitativity increases the speed and likelihood of comparative judgments between group members. Paper presented at the 1st Annual Social Cognition Preconference to the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Pickett, C.L., & Brewer, M.B. (1999, May). Increased self-stereotyping as a function of heightened assimilation and differentiation needs. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L., & Brewer, M.B. (1998, May). The effects of distinctiveness motives on group impression formation. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L., & Brewer, M.B. (1997, May). Optimal distinctiveness and perceived group importance. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L., & Brewer, M.B. (1996, July). Distinctiveness motives affect response times for attributing ingroup traits to the self. Paper presented at the Annual Meeting of the American Psychological Society, San Francisco, CA.
- Stallworth, L.M., Pratto, F., & Pickett, C.L. (June, 1996). Group serving evaluations: The role of status and performance threat. Paper presented at the annual meeting of the American Psychological Society, San Francisco.
- Pickett, C.L., & Brewer, M.B. (1996, May). Distinctiveness and response times for trait judgments. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Pickett, C.L. (1996, April). The effects of feeling too similar or too different on the retrieval of information about the self. Paper presented at the Graduate Research Forum, Columbus, OH.

Symposia organized

Session Chair, Social Categorization, University of Chicago Conference on Social May, 2004

Neuroscience: People Thinking about People, Chicago, IL

Session Chair, Consequences of Social Identity for Social Judgment, Annual May, 2001

Meeting of the Midwestern Psychological Association, Chicago, IL

COLLOQUIA/INVITED TALKS

February, 1999	University of Illinois at Urbana-Champaign, Psychology Department
March, 1999	Pennsylvania State University, Psychology Department
March, 2000	Purdue University, Psychology Department
February, 2001	Northwestern University, Psychology Department
October, 2001	Indiana University, Psychology Department
November, 2001	Illinois Wesleyan University, Psychology Department
December, 2001	University of Texas at Austin, Psychology Department
January, 2002	University of Chicago, Psychology Department
March, 2002	Princeton University, Psychology Department
April, 2002	University of Wisconsin at Madison, Psychology Department
October, 2002	University of Amsterdam, Psychology Department
April, 2003	University of Illinois at Chicago, Psychology Department
October, 2003	University of Chicago, Graduate School of Business
February, 2004	University of California, Davis, Psychology Department
March, 2004	University of Queensland, Psychology Department
April, 2004	Northwestern University, Psychology Department
April, 2005	Stanford University, Graduate School of Business
November, 2005	University of California, Berkeley (IPSR)
February, 2006	Ohio State University, Psychology Department
April, 2007	University of Arizona, Psychology Department
December, 2007	University of North Carolina, Chapel Hill, Psychology Department
February, 2008	University of Pennsylvania, Wharton School
March, 2008	Tohoku University, Sendai, Japan
May, 2008	University of California, Santa Barbara, Psychology Department
September, 2008	Ohio State University, Psychology Department
September, 2009	Defense Personnel Security Research Center (PERSEREC)
October, 2010	Stanford University, Psychology Department
November, 2010	University of California, Berkeley, IPSR
November, 2010	University of California, Merced, Psychology Department
February, 2011	University of Southern California, Psychology Department

PROFESSIONAL SERVICE

Journal Service:

Editorial work:

Associate Editor (2005 - 2006), Journal of Personality and Social Psychology, IRGP

Editorial Board (2006 - 2007), Journal of Personality and Social Psychology, IRGP

Editorial Board (2007 -), Social and Personality Psychology Compass

Editorial Board (2006 -), Group Processes and Intergroup Relations

Editorial Board (2005 -), Basic and Applied Social Psychology

Editorial Board (2005 -), Personality and Social Psychology Bulletin

Editorial Board (2003 - 2006), Psychological Science

Ad hoc reviewer for:

American Journal of Psychology

Asian Journal of Social Psychology

Basic and Applied Social Psychology

Behavior Research Methods, Instruments, and Computers

British Journal of Social Psychology

Cultural Diversity & Ethnic Minority Psychology

Current Directions in Psychological Science

European Journal of Social Psychology

Group Dynamics

Group Processes and Intergroup Relations

Journal of Experimental Social Psychology

Journal of Nonverbal Behavior

Journal of Personality and Social Psychology (ASC; IRGP; PPID)

Journal of Research in Personality

Lawrence Erlbaum Associates

Personality and Social Psychology Bulletin

Personality and Social Psychology Review

Political Psychology

Psychological Review

Psychological Science

Sage Publications

Self and Identity

Sex Roles

Social and Personality Psychology Compass

Social Behavior and Personality

Social Cognition

Social Neuroscience

Social Psychological and Personality Science Sociological Perspectives Thomson Wadsworth

Grant Reviewing:

Panel Member:

National Science Foundation, Social Psychology Program Panel (May 2002)

National Institutes of Health, SPIP Study Section (June 2004, October 2004)

National Science Foundation, IGERT Panel (January, 2005)

National Science Foundation, Minority Postdoctoral Fellowship Panel (February, 2007)

National Science Foundation, Site Visit Team, Spatial Intelligence and Learning Center (SILC),

Northwestern University (April, 2007); Temple University (April, 2008); Temple University (April, 2009)

National Institutes of Health, Special Emphasis Panel, Minority Fellowships in Neurobiology and Development (July, 2008)

National Science Foundation, Site Visit Team, Learning in Informal and Formal Environments (LIFE), University of Washington (July, 2009; February, 2010)

Ad hoc reviewer for:

Netherlands Organisation for Scientific Research (NWO) National Science Foundation, Social Psychology Program National Science Foundation, Developmental and Learning Sciences Program University of Illinois Research Board

Other Service:

2010-2013	Member, SPSP Convention Committee
2010	Chair, SPSP Graduate Student Travel Award Committee
2009-2012	Associate PI, Time Sharing Experiments for the Social Sciences (TESS)
2009	Member, SPSP Theoretical Innovation Prize Committee
2008	Co-organizer, Annual Meeting of the Society of Experimental Social Psychology,
	Sacramento, CA
2007	Co-organizer, Self and Identity Preconference to the 8 th Annual Meeting of the
	Society for Personality and Social Psychology, Memphis, TN
2007	Selection Committee Member for the International Society for Self and Identity
	Early Career Award Winner
2006	Co-organizer, Self and Identity Preconference to the 7 th Annual Meeting of the
	Society for Personality and Social Psychology, Palm Springs, CA
2003	SPSP Graduate Student Poster Award Judge
2003-04	Faculty Fellow, Coulter House Dormitory, University of Chicago
2003-2004	Co-Director, Political Psychology Workshop
April 2003	Panelist, Chicago Convenes Program

2000, 2003 Midwestern Psychological Association Session Moderator